

Message Text

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PAGE 01 STATE 160915
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E.O. 11652: GDS

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SUBJECT:TRANSATLANTIC DIALOGUE ON NATO ARMS COOPERATION
(TAD)
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1. AT THE 28-29 JUNE TAD MEETING,THE US DELEGATION WILL
BE PREPARED TO DISCUSS TWO-WAY OBSTACLES. THE US CAN
PROVIDE AN OVERVIEW OF OBSTACLES TO THE US MARKET AND
WOULD DESIRE VIEWS OF IEPG COUNTRIES ON OBSTACLES
FACED BY US FIRMS TO EUROPEAN MARKETS.

2. THE US WILL PROVIDE ITS SUGGESTIONS OF SPECIFIC
WEAPON FAMILIES FOR ADDRESSAL IN THE TRANSATLANTIC
DIALOGUE. INITIALLY, WE WILL PROPOSE THE TAD ADDRESS
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PAGE 02 STATE 160915

SELECTED FAMILIES IDENTIFIED IN THE LTDP, SPECIFICALLY
ANTI-ARMOR AND ASSM, AND WILL BE WILLING TO CONSIDER
OTHER WEAPON FAMILIES AS WELL. WE WILL PROVIDE
SUGGESTIONS ON THE FORM THAT COOPERATION MIGHT TAKE
FOR THESE FAMILIES. OUR OBJECTIVE FOR THE 28-29
JUNE TAD MEETING WILL BE TO REACH AGREEMENT ON WHICH
FAMILIES SHOULD BE PURSUED IN THE TAD SO THAT WE MAY

PREPARE SPECIFIC PROPOSALS FOR THIS COOPERATION BEFORE
THE SUBSEQUENT MEETING. WE RECOGNIZE, HOWEVER, THAT

OUR EUROPEAN ALLIES MAY BE ABLE TO DO NO MORE THAN
INDICATE SERIOUS INTEREST IN BEGINNING WITH THESE
FAMILIES, AND WILL HAVE TO DISCUSS THE QUESTION
IN CAPITALS AND WITHIN THE IEPG BEFORE GIVING A
FIRM COMMITMENT.

3. WE ANTICIPATE THERE WILL BE SOME DISCUSSION ON
IMPEDIMENTS INDUSTRY MAY FACE IN IMPLEMENTING THESE
PROGRAMS AND ON INCENTIVES THAT GOVERNMENTS MIGHT
PROVIDE. WE WOULD ALSO BE GLAD TO RESPOND TO IEPG
COMMENTS ON THE ISSUES RAISED IN THE TWO PAPERS
FORWARDED BY REF B, ALTHOUGH WE WANT TO AVOID A FOCUS
ON THE PAPERS PER SE.

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